


How to pick the right SIP carrier

The SIP journey can be complex, but simplifying the process with the right partner can maximize your existing voice and network investments while you migrate to SIP at your pace and on your timeline.

Use this checklist to evaluate potential vendors.

<h2>Does the vendor...</h2>	<input type="checkbox"/> 1  ...have experience implementing SIP for enterprises of our size and scale?	<input type="checkbox"/> 2  ...run the SIP solution on its own native "Tier 1" network with expansive coverage so all business sites can benefit?	
	<input type="checkbox"/> 3  ...support the SIP solution with its own resources?	<input type="checkbox"/> 4  ...help us develop the business case for a SIP migration?	<input type="checkbox"/> 5  ...help us design, run and evaluate a SIP pilot?
	<input type="checkbox"/> 6  ...provide professional consultation services and help us evaluate our current state?	<input type="checkbox"/> 7  ...help us define technology requirements and our future state?	<input type="checkbox"/> 8  ...create a voice migration strategy and provide professional services if needed?
	<input type="checkbox"/> 9  ...incorporate enterprise-grade business continuity/disaster recovery and emergency services in its SIP solution?	<input type="checkbox"/> 10  ...rapidly turn up new capacity (concurrent call paths) and services when we need them?	<input type="checkbox"/> 11  ...include all the staging necessary for a complete SIP installation, with no hidden costs?
	<input type="checkbox"/> 12  ...ensure that our network and telephony resources have the tools and training they need to support our users?	<input type="checkbox"/> 13  ...ensure that our users have the tools and training they need to get the most out of SIP?	<h2>How many did you check?</h2>

Results:

You checked 10 boxes or less — You may be missing out on several key services with this vendor. Lumen fulfills all 13 of these core SIP components and is ready to help design and launch your custom solution today.

You checked 11 or more boxes — This vendor offers a relatively complete package of services, but keep in mind that Lumen fulfills all 13 of these core SIP components and is ready to help design and launch your custom solution today.

You didn't check box 4 — This vendor is lacking a critical service that's essential for planning, right-sizing and seamlessly launching a SIP solution. The Lumen Solution Architect Team is ready to help you build a business case for SIP migration and deliver it when you're ready.

See why Lumen is #1 in SIP trunking in North America* and how we can support your SIP migration.

GET IN TOUCH

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*IHS Markit, SIP Trunking: Service Provider Scorecard Excerpts, August 2019.

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